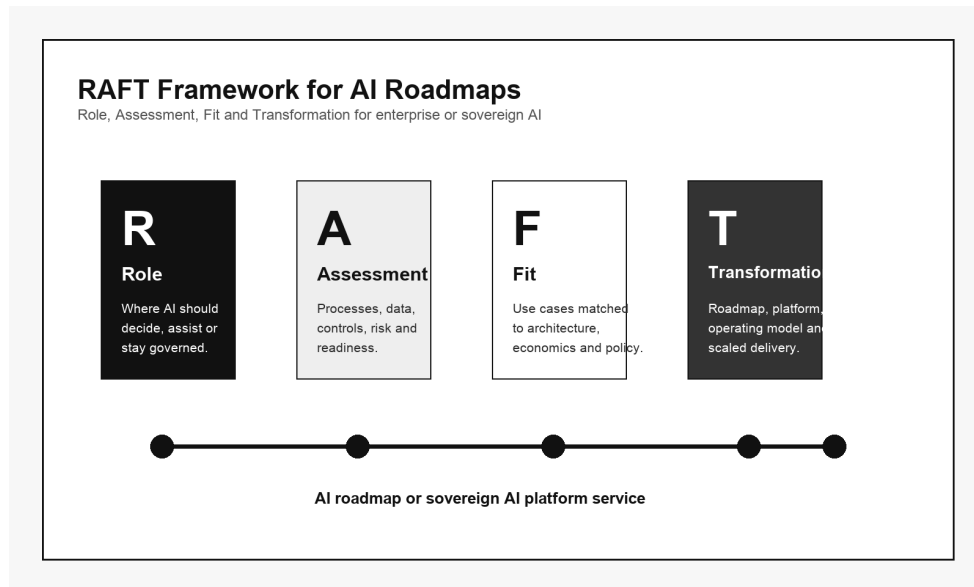


Role, Assessment, Fit, Transformation

The RAFT framework is used to build AI roadmaps and sovereign AI platform strategies that are practical, governed and deployable. It moves the customer from ambition to an executable portfolio by clarifying Role, Assessment, Fit and Transformation.



Customer benefit highlights

- Prioritized AI use-case portfolio
- Target architecture and platform options
- Governance, risk and human-in-the-loop design
- Delivery waves, investment logic and success metrics
- Sovereign AI considerations where data, hosting and control matter

R: Role

The first question is not which model to buy; it is what role AI should play. In some processes AI should automate a decision, in others it should recommend, monitor, summarize, detect risk or support a human expert. RAFT defines the role of AI at process level so the roadmap is grounded in business accountability. This avoids over-automation in sensitive areas and underuse in areas where AI can safely remove manual effort.

A: Assessment

Assessment reviews the customer's process maturity, data readiness, technology landscape, risk environment, governance requirements and operating constraints. For sovereign AI, this also includes data residency, model hosting, regulatory expectations, cybersecurity, language requirements, national capability goals and platform ownership. The customer gets a clear view of what is ready now, what must be fixed first, and which dependencies could slow delivery.

F: Fit

Fit connects use cases to value, feasibility and architecture. A use case may be attractive but unsuitable if the data is poor, the risk is high or the economics do not justify the build. RAFT scores opportunities against business value, implementation complexity, integration needs, governance requirements and scalability. This helps customers avoid a roadmap full of fashionable AI ideas and instead prioritize the work that can create measurable impact.

T: Transformation

Transformation turns the roadmap into delivery. It defines the platform choices, agent architecture, governance model, operating model, delivery waves, capability build-up and performance metrics. For sovereign AI platform services, this step is critical because the goal is not only to deploy use cases, but to create a sustainable AI capability that can be governed, extended and trusted over time.

The customer benefit is a roadmap that can be funded, implemented and measured. RAFT helps leadership see where AI should start, what platform capabilities are needed, how risks will be controlled, and how early wins can evolve into enterprise or sovereign-scale transformation.