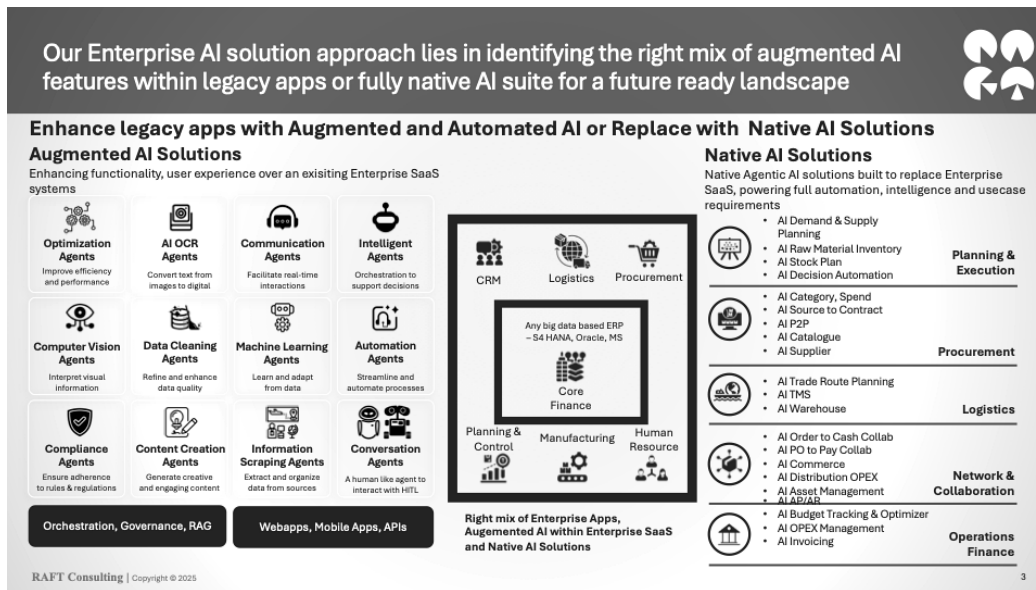


# Enhance the Core, Replace Where It Counts

RAFT's Enterprise AI approach is built around a practical question: should the customer enhance an existing system, automate a process around it, or replace the process with a native AI solution? The answer is different for every function, so RAFT designs the right mix rather than forcing one platform answer.



## Customer benefit highlights

- Augment legacy apps when the core platform is stable but user experience, speed or automation is weak.
- Automate surrounding processes when manual handoffs create delay, leakage or rework.
- Replace with native AI when the process needs full intelligence, orchestration and decision automation.
- Govern everything through RAG, orchestration, controls, APIs and human-in-the-loop design.

## Modernization without throwing away the enterprise core

Most companies already run critical processes on SAP, Oracle, Microsoft, SaaS platforms, data warehouses and custom operational tools. Replacing that landscape completely can be expensive, slow and disruptive. RAFT therefore starts by identifying where AI agents can sit on top of or beside the current application estate. OCR agents can digitize documents, data cleaning agents can improve quality, communication agents can support collaboration, compliance agents can check rules, and orchestration agents can connect decisions across systems.

This augmented model helps customers get new capability from the systems they already own. Teams can improve user experience, automate repetitive work, surface better recommendations and reduce manual reconciliation without waiting for a full enterprise SaaS replacement cycle. In many cases, these agent layers can be configured and tested around selected workflows in weeks, while traditional SaaS transformations often require months of blueprinting, integration, migration, regression testing, training and change management before the business sees value.

## **When replacement is better than augmentation**

Some processes are too fragmented or too manual to be improved by small enhancements. In those cases RAFT designs native AI solutions that can replace the workflow itself. Examples include AI demand and supply planning, AI source-to-contract, AI P2P, AI trade route planning, AI TMS, AI warehouse, AI order-to-cash collaboration, AI AP/AR, AI budget tracking and AI OPEX management. These are not just chatbot features; they are purpose-built agentic workflows with data, governance, decision logic and human approvals designed into the operating model.

The benefit for customers is choice. They can protect stable enterprise applications where those systems are still valuable, augment pain points where speed matters, and replace processes where native AI gives a better cost-to-value ratio. This creates a future-ready architecture without forcing a large, high-risk system reset.

## **Reduced timelines and lower change burden**

Traditional enterprise SaaS programs usually move through long phases: vendor selection, process design, build, integration, data migration, testing, training and cutover. RAFT's agentic approach can compress time by focusing on specific use cases, using pre-built patterns, connecting through APIs or controlled interfaces, and avoiding unnecessary disruption to the system of record. The customer gets measurable improvements sooner, then scales only the solutions that prove value.